

October 19, 2009

Dear Baxter FloGard User,

Please don't let the attached announcement from Baxter Healthcare alarm you!



First Biomedical, Inc. is prepared to service and repair **Baxter 6201 and 6301 FloGard** pumps for the next 10+ years. We have reliable sources to supply us with parts for any repairs you might need.

If history repeats itself, the Baxter FloGard 6201 and 6301 pumps will be around for at least another decade, just as their predecessors (models 6200 and 6300) are still available and widely used in the preowned marketplace.

Want a pump that looks new? Want to keep your favorite 6201 but spruce it up a little? We can do that for you! We sell cosmetically new 6201's and 6301's and can refurbish your pumps.

As a Baxter FloGard user, you know the value these pumps have held over the years as durable, user-friendly workhorses. We are very pleased to be able to support the continued use of these popular pumps.

Thanks for doing business with First Biomedical. We hope that your most recent transaction with us *exceeded your expectations!* Please contact us at 800-658-5582 if we can be of any assistance to you.

Sincerely,

Tom Creal
First Biomedical, Inc.



July 24, 2009

Re: End of Service Notification for **Flo-Gard 6201** and **6301 Volumetric Infusion Pumps** in the U.S.A.

Product Codes: 2M8063, 2M8063R, 2M8064 and 2M8064R

Director of Materials Management,

Thank you for your patronage and support of the **Flo-Gard 6201** Volumetric Infusion Pump and the **Flo-Gard 6301** Dual-channel Volumetric Infusion Pump. After carefully considering current market and clinical requirements for infusion technology and having examined the availability of certain parts and components, the decision has been made to end service for the **Flo-Gard** infusion pumps.

As a result of this decision, Baxter will only perform repairs and provide parts for the **Flo-Gard 6201** and **6301** Volumetric Infusion Pumps through June 30, 2010. Your **Flo-Gard** infusion pumps may continue to be used after this date, however, Baxter will not provide ongoing service or spare parts for these devices.

As an alternative to **Flo-Gard 6201** and **6301** pumps, which were first introduced in 1992, Baxter is pleased to offer the **Sigma Spectrum** infusion pump. As one of the latest generation of smart pumps, the single channel **Sigma Spectrum** pump complements Baxter's infusion system product portfolio and is equipped with clinician-friendly features. The **Sigma Spectrum** pump:

- Weighs approximately 2.5 pounds and measures a quarter of the size of many other large volume pumps.
- Features a wireless connectivity option and smart pump technology intended to help reduce medication errors through the use of drug libraries that helps eliminate the need for clinicians to manually enter commonly used drugs.
- Uses Baxter's standard intravenous I.V. administration sets.

Should you have any questions regarding end of service for **Flo-Gard** pumps, please contact your Baxter sales representative or call 1-888-229-0001. If you would like to learn more about the **Sigma Spectrum** pump, please contact your Baxter sales representative or call 1-800-THE-PUMP, then select Option 5.

Thank you for your continued support.

Sincerely,



David Bonderud
President, U.S. Region
Medication Delivery

Attachment: **Sigma Spectrum** product brochure

Baxter and Flo-Gard are trademarks of Baxter International Inc.
Sigma Spectrum is a trademark of Sigma International, LLC.